ISSUE BRIEF: Q2 2019

WE ARE NOT FULL

BUSINESSFORWARD

TOPLINE

President Trump argues we cannot accommodate more immigrants because "our country is full."

In fact, we need immigrants, and increasingly so. America has an aging problem, declining birthrates, and thousands of underpopulated cities and towns struggling with falling home prices and dwindling tax revenue.

"Our country is full. Our area is full. The sector is full... Can't take you anymore. I'm sorry, turn around, that's the way it is." "I believe our biggest threat is our declining labor force... It's the root of every problem we face. This makes it incredibly difficult for businesses to recruit new employees and expand, harder for communities to grow and leaves fewer of us to cover the cost of state government."

President Trump¹

Governor Phil Scott (R-VT)²

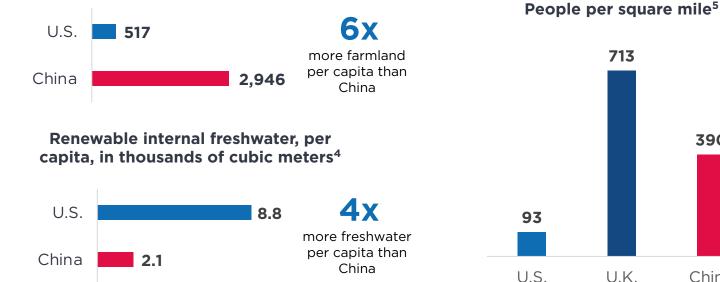
¹ Noah Smith, "Demographic Decline Is the Real Threat to the U.S.," Bloomberg News, April 10, 2019.
 ² Neil Irwin and Emily, "Trump Says the U.S. Is 'Full.' Much of the Nation Has the Opposite Problem," New York Times, April 9, 2019.

THE BASICS

NATURAL RESOURCES

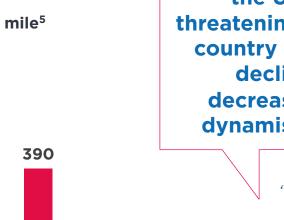
The U.S. has ample resources for millions of new Americans. We produce enough food and energy. We have enough water.

People per square mile of farmable land³



POPULATION DENSITY

The U.S. has room. In 2018, the UN reported that the U.S. had seven times fewer people per square mile than the UK and four times fewer than China.



China

"By trying so hard to keep foreigners from moving to the U.S., Trump is threatening to sentence the country to demographic decline — and to decreasing relevance, dynamism and power."

Noah Smith. "Demographic Decline is the Real Threat to the U.S.," April 10, 2019, Bloomberg

³ Smith, "Demographic Decline Is the Real Threat to the U.S."

⁴ "Renewable internal freshwater resources per capita - country ranking," Index Mundi, accessed 2019.

⁵ "List of countries by population density," Statistics Times, accessed 2019.

OUR REAL PROBLEM: FEWER BABIES AND MIGRATION

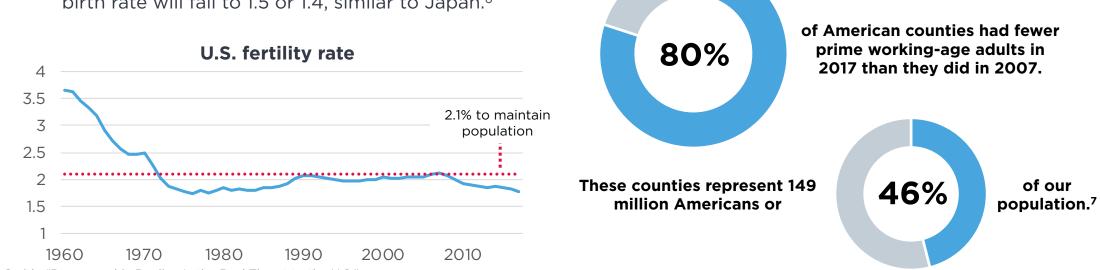
The U.S. has two problems that, together, are putting enormous pressure on half of the country. Americans are having fewer kids, and they are leaving less-populated areas for jobs and opportunity in major cities, mostly on the East and West Coasts.

PROBLEM 1: DECLINING FERTILITY RATE

U.S. fertility has been declining steadily and is at a record low. To simply maintain our population, each woman must have 2.1 children on average. Today, they are having 1.8, on average. Without immigration, the U.S. population will shrink. Economists predict our birth rate will fall to 1.5 or 1.4, similar to Japan.⁶

PROBLEM 2: MIGRATION TO CITIES

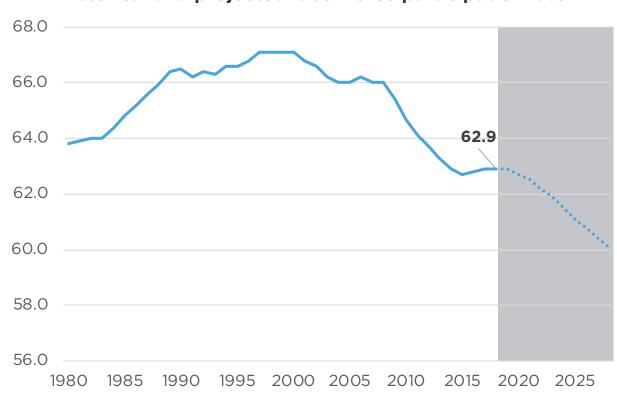
Superstar cities such as New York City, Los Angeles, and San Francisco have attracted highly paid workers to work in knowledge industries.



⁶ Smith, "Demographic Decline Is the Real Threat to the U.S."

⁷ Adam Ozimek, Kenan Fikri & John Lettieri, "From Managing Decline to Building the Future: Could a Heartland Visa Help Struggling Regions?" Economic Innovation Group, April 2019,

LABOR GROWTH IS SLOWING AND IT IS BAD FOR BUSINESS



Historical and projected labor force participation rate⁸

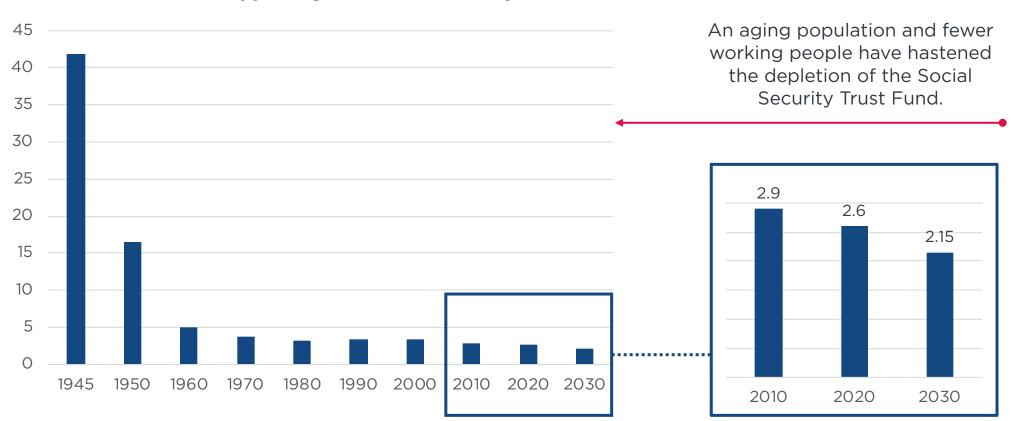
In 2018, the Congressional Budget Office reported that the labor force participation rate would decrease over the next ten years as a result of baby boomers aging into retirement.

> "Persistently low U.S. labor force participation will likely be a drag on the economy for at least the next decade... Given this trend, S&P Global **Ratings has lowered its estimate for** long-term growth in the world's biggest economy to just 1.8%--a full percentage point below the roughly 2.8% we expected for potential growth just 10 years ago."

> > Beth Ann Bovino S&P Global⁹

⁸ "CBO's Projection of Labor Force Participation Rates," Congressional Budget Office, March 2018. ⁹ Satyam Panday & Beth Ann Bovino, "Declining Labor Force Participation Will Weigh on U.S. GDP Growth - And Fed Monetary Policy," S&P Global, Oct. 27, 2017.

SLOW LABOR GROWTH IS AWFUL FOR SOCIAL SECURITY AND OTHER PENSIONS



Number of workers supporting each social security retiree¹⁰

COUNTRIES CURRENTLY ON THE TRACK TRUMP RECOMMENDS ARE STRUGGLING



The OECD predicts that Italy's public debt to GDP will rise from 133% to 144% by 2030 due to slow growth, low inflation and rising interest costs.¹¹

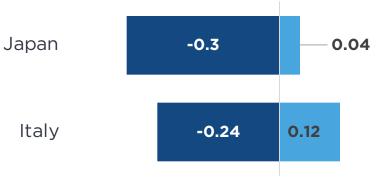
Italy also has a rapidly aging population, which will require more government spending and affect economic output.



The IMF reported that Japan's aging population could decrease GDP growth by one percentage point over the next three decades.

By 2040, experts predict that one in three Japanese people will be over the age of 65. This would be the highest proportion in the world.¹²





Natural population increase (%)
 Deputation increase due to mismation (%)

Population increase due to migration (%)

Overall, Japan's population decreased by **-0.26%** and Italy's population decreased by **-0.13%**.

¹¹ Valentina Romei, "Italy's public debt set to rise again amid lack of growth," Financial Times, April 1, 2019.
¹² Valentina Romei, "How Japan's ageing population is shrinking GDP," Financial Times, May 16, 2018.
¹³ Worldometers, accessed May 10, 2019.

WELL-RUN STATES AND CITIES ARE WELCOMING IMMIGRANTS

Launched in 2009, **Welcoming America** supports communities by creating a network of governments, organizations, and individuals and providing them with the tools and resources they need to become more welcoming. **Welcoming Economies Global Network** is a regional network of organizations across the Midwest.



"One of the key solutions is to welcome immigrants into these communities."

Brooks Rainwater Director, National League of Cities' Center

For growing cities like Phoenix and Dallas, "[t]heir economic development strategy is growth. Their chief input is people - the more, the better."

> Neil Irwin & Emily Badger "Trump Says the U.S. is Full," April 9, 2019, New York Times

TRUMP'S BLUFF ON SANCTUARY CITIES SHOWS HOW LITTLE HE UNDERSTANDS THE ISSUE



Donald J. Trump 🤣 @realDonaldTrump

Due to the fact that Democrats are unwilling to change our very dangerous immigration laws, we are indeed, as reported, giving strong considerations to placing Illegal Immigrants in Sanctuary Cities only....

① 174K 12:38 PM - Apr 12, 2019

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"As a welcoming city, we would welcome these migrants with open arms, just as we welcomed Syrian refugees, just as we welcomed Puerto Ricans displaced by Hurricane Maria and just as we welcome Rohingya refugees fleeing genocide in Myanmar."

> Mayor Rahm Emanuel Chicago

"This is not a game. These are people's lives ... Portland will continue to protect its sanctuary status in accordance with Oregon law and the U.S. Constitution."

> Mayor Ted Wheeler Portland

"The city would be prepared to welcome these immigrants just as we have embraced our immigrant communities for decades."

> Mayor Jim Kenney Philadelphia

"New York City will always be the ultimate city of immigrants - the President's empty threats won't change that."

Mayor Bill de Blasio New York